

MATI TRADER

TRADE FOR A LIVING WITH MATI



4 Pillars To Trading Success



Timon Rossolimos

Welcome to MATI Trader

Hi there,

From the *MATI Trader* team, we wish you a warm welcome and a successful time, while being subscribed to our weekly newsletter.

This invitation is not for everyone and your success is NOT guaranteed.

That's why I'm looking for a small but dedicated community, to being a part of this exclusive opportunity.

If this works out and fits with your personality, it could help you earn an extra income for the rest of your life.

After two decades of being in the market, I would like to give you the opportunity to learn how to trade for a living – the easy way.

I know what it's like to start trading with no direction and with no idea on what to do and where to begin. I also know what it's like to make countless trading mistakes.

That's why I'm going to help you cut the steep learning curve, eliminate unnecessary school-fees and to help improve and optimise your trading career.

During your stay with us, we'll offer:

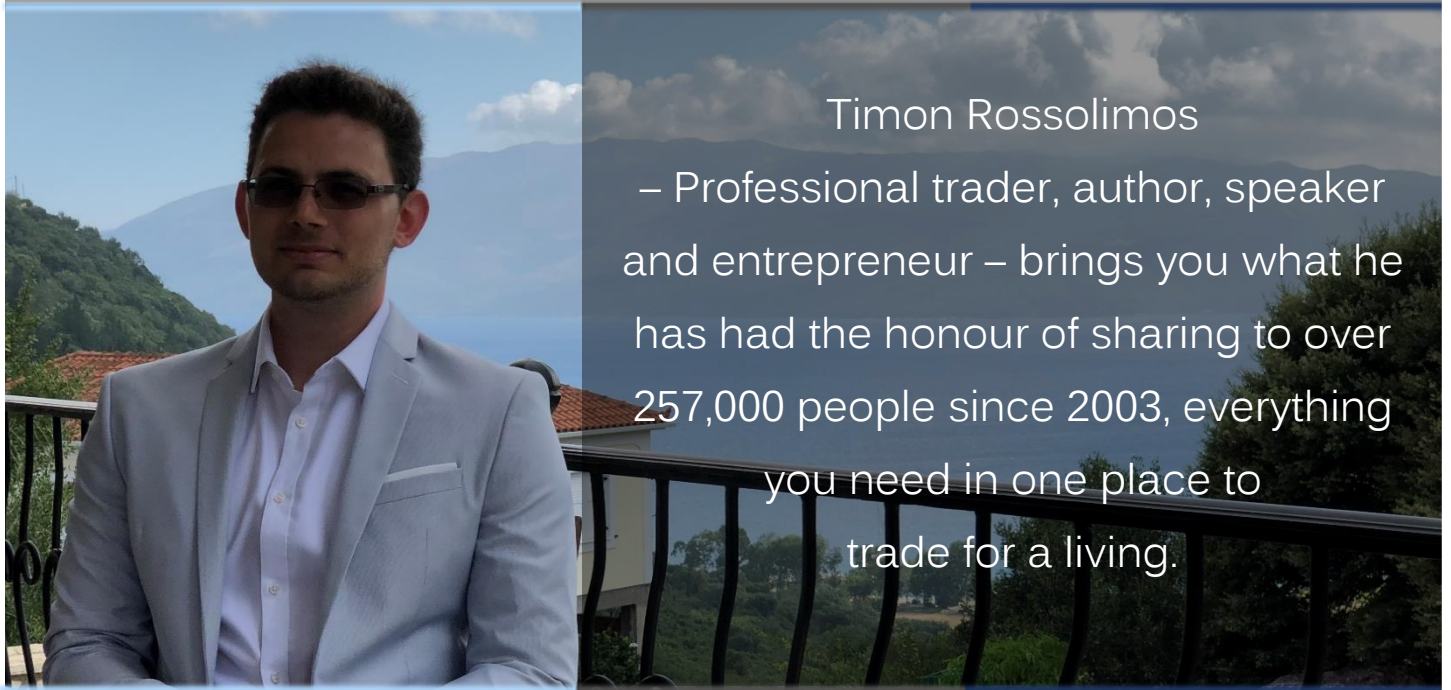
- ✓ FREE trading articles, tips, strategies, signals and education
- ✓ FREE trading calculators and tools
- ✓ FREE live weekly stock, Forex and index analyses videos
- ✓ FREE platform to ask any trading questions at any time
- ✓ COMPLETE and in-depth trading programmes, books and even live events

This *MATI Trader Welcome Guide* will introduce you into the world of trading. We trust you'll enjoy the guide as much as we spent the time writing it.



Timon Rossolimos
 Founder, MATI Trader

ABOUT THE FOUNDER



Timon Rossolimos

– Professional trader, author, speaker and entrepreneur – brings you what he has had the honour of sharing to over 257,000 people since 2003, everything you need in one place to trade for a living.

Copyright © 2019 Timon and MATI Enterprise (Pty) Ltd (2017/320981/07)

All rights reserved:

The information contained herein is obtained from sources believed to be reliable, but its accuracy cannot be guaranteed.

All material in the *MATI Trader Welcome Guide* is provided for general information only and may not be construed as personal financial advice or instruction. The information and opinions provided in this guide are believed to be accurate and sound. Before trading the markets, first consider your financial situation and ensure you fully understand the risks involved with trading derivatives. Only risk money you can afford to lose. Market prices can move rapidly against you, resulting in losses that may be more than your original deposit.

The founder is not responsible for any errors nor any personal financial risk.

Contents

The 4 Essential Laws To Trade.....Pg 5

The Best Trading Indicator World-wide.....Pg 6

10 Steps To Start Trading – The Right Way.....Pg 9

Gearing - The Money-Multiplier-EffectPg 10

Advantages And Disadvantages Of Trading.....Pg 13

The Only Price Chart You'll Need To Trade.....Pg 15

Motivation Will Not Make You Win.....Pg 18

The 4 Essential Laws To Trade

$E=MC^2$

Everything you need to know about the Universe, can be condensed into this tiny equation.

What if there was a formula that unlocked the laws of trading the markets?

I believe, there is...

I call them the 4 Pillars To Trading Success...

Markets – Method – Money - Mind

Once you incorporate all four equally important elements – around your personality, lifestyle and risk appetite – you'll be able to create a financially viable and a profitable plan for the rest of your trading career.

What We Offer

Here at *MATI Trader* we offer a number of FREE and VIP trading resources through means of [ARTICLES](#), [VIDEOS](#), [TOOLS](#), [BOOKS](#) and [PROGRAMMES](#).

These resources will show you:

- ~ The best markets and times to trade.
- ~ A proven 20 year old trading strategy that works on any highly traded market.
- ~ When to enter and exit each trade with precision.
- ~ How to increase your win rate and prolong your winning streaks.
- ~ How to gain confidence and develop a successful trading mindset.
- ~ How to work anywhere in the world and live life on your terms.

Our Goal

Our aim is to empower, create and grow a life-time community of the most passionate and aspiring MATI Traders. This way we can all look for high probability trades to profit and live a lifestyle of financial-freedom from the [MATI Trader System](#).

The Best Trading Indicator World-wide



"Timon, what would you suggest is the best trading indicator in the world?"

A common question I've been asked for the last two decades.

With the ever-increasing number of indicators, it makes sense that beginner traders' wish to cut the steep learning curve by knowing which indicator is the most profitable.

It's overwhelming to start trading with so many jargon terms that come your way like, the MACD, RSI, stochastics, ADX, bollinger bands and so on...

Luckily, you won't ever have to worry about any of these indicators.

Here's why.

The quest to find the perfect trading indicator

There is a big misconception, when it comes to learning how to trade.

Most new people start by going onto Google to search for the 'best trading strategy' or the 'best trading indicator' to speed up their success.

Everybody wants to find that perfect trading indicator, that will help them profit 90% to 100% of the time. Yet, at most, there are only 5% of traders' out there who are able to make a consistent income with trading. I have two main reasons on this matter.

With local and international markets such as the stock market, Forex and even crypto-currencies – there are billions of rands traded every day.

With the ongoing economic, socio and political events taking place, every transaction from either a company, a private individual or even a bot is entirely unique and UNEXPECTED.

So which indicator is the best to choose from?

Well before you go and do research on each indicator there is to trade with, let me spare you the time and tell you this...

Every technical indicator is based on one thing.

HISTORICAL DATA

When you add an indicator onto a chart, it can only show one of three things., including the:

1. Current momentum
2. Current trend direction or the
3. Demand and supply based on the buying and selling volume

Reason 2: They only focus one main element

Not one indicator has any form of predictive abilities. Even with the dawn of Artificial Intelligence and with Quantum Computing taking over, there will most likely never be an indicator that will predict a market movement with certainty every time.

Reason 1: All indicators are history

Let's say there is a Quantum Computer that can take in every news event, internal and external factor into account. The information it's able to assemble and collect, will still be based on past data.

By now you might feel like your life is a lie with all the marketing fluff out there with the 100% win rate get rich quick scams. But I assure you, there is one legit way to succeed from trading.

You see:

- It doesn't take just one trading strategy to bank a consistent income.
- It doesn't take just a few money management rules to follow.
- It doesn't take a whole lot of money to make it as a trader.

It takes four equally important elements to make it in that 5% of successful traders.

1. MARKETS:

You'll need to find the best markets and times to trade that fit your trading personality as well as your daily regime.

2. METHOD:

You'll need to create or adopt proven, mechanical and consistently profitable trading strategies to follow with each trade you take in order to help you bank a consistent income.

3. MONEY:

You'll need to follow a few time less money management rules that fit your risk profile – in order to ride your winners up, cut your losses short and to preserve your portfolio.

4. MIND:

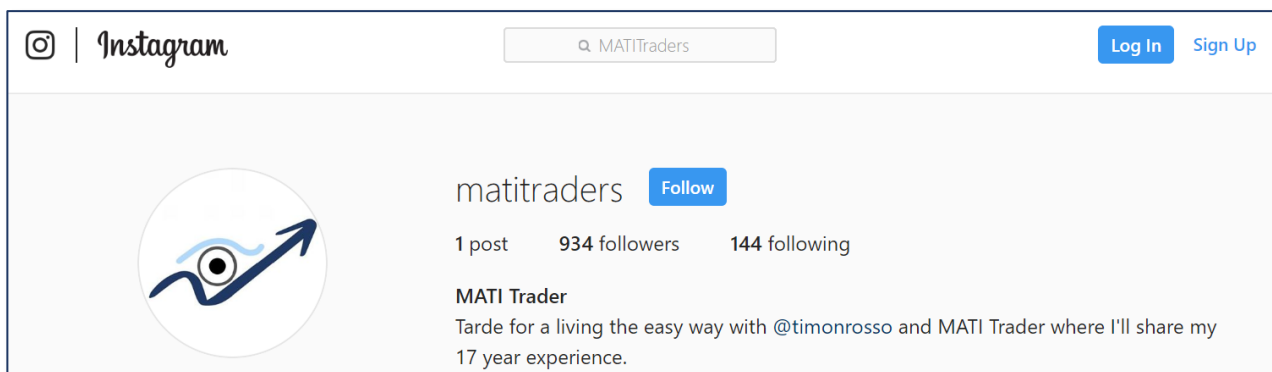
You'll need to improve your trading self-confidence and develop a successful mindset where you'll remove the emotions and guess-work from your trading.

This is where so many different trading companies, publications and even education institutions, seem to miss the mark.

They either specialise in ONLY psychology, trading analyses or on money management principles This is one hobby or lifestyle where being an expert in ONE field, will not guarantee your success.

Throughout your *MATI Trader* quest, you'll receive free lessons, videos, specials and content on each of these four essential trading elements to help with your trading success.

JOIN OUR NEW INSTAGRAM PAGE FOR LIVE



UPDATES, LESSONS AND ANALYSES

[@MATITraders](https://www.instagram.com/MATITraders)

10 Steps To Start Trading – The Right Way

“A Journey of a Thousand Miles Begins with a Single Step.”

- Lao Tzu.

To start anything in life, no matter what it is or how long it may seem, you need to take the first step. Trading is the same, but with one little difference.

You can learn from the costly mistakes other traders have made. You can adapt the tips and the strategies; other successful traders have been profiting from.

Here are ten quick steps you can take to start your trading on the right path.

STEP 1: Choose the market/s you'd like to trade

This can range from: Shares, Forex, commodities, indices or even cryptos.

STEP 2: Choose a broker or a market maker you'll trade with

Make sure they offer CFDs or spread trading to make *MATI Trader* worthwhile.

STEP 3: Learn how the trading and charting platform works

Call your broker who'll be more than happy to help with the above three steps.

STEP 4: Make sure you have a proven and a profitable trading system

Each winning system needs to have a number of strict entries, exits and risk levels.

STEP 5: Back-test your trading strategy

Back test 20 trades and then forward test 20 trades on a paper account.

STEP 6: Deposit money into your account

You can start trading with less than R1,000 to test the live markets.

STEP 7: Take every trade according to the strategy

This way you can develop your trading track record.

STEP 8: Track your trading performance to ensure your portfolio is going up

These metrics include your: win rate, average winner & loser, no. of winners, losers and other statistics.

STEP 9: Read more books and watch YouTube to learn extra trading tips

Each tip can help boost your winners, cut your losers & increase your win rate.

STEP 10: Keep your head in the game

(You'll need passion and determination to maintain your trading career)

Gearing – The Money-Multiplier-Effect

There is one tool with trading you can use to accelerate your portfolio, compared to with investing.

I'm talking about Gearing (or leverage).

To wrap our head around this concept, here's a more relatable life example.

When you buy a house for R1,000,000, it is very similar to trading derivatives. At first, the homeowner most probably won't have the full R1,000,000 to buy the house with just one purchase.



Instead, they'll sign a bond agreement, make a 10% deposit (R100,000), borrow the rest from the bank and be exposed to the full purchase price of the home. This is a similar concept for when you trade with geared instruments.

Gearing is a tool which allows you to pay a small amount of money (deposit) to gain control and to be exposed to a larger sum of money.

How gearing works with CFDs

Let's say you want to buy 1,000 shares of *Jimbo's Group Ltd* at R50 per share. Based on your analysis, you believe the share price is heading up to R60 in the next three months. You'll need to pay the entire R50,000 to own the full value of the 1,000 shares (R50 per share X 1,000 shares).

In three months', if the share price hits R60 you'll now have a new share exposure of R60,000 worth of shares. (1,000 shares X R60 per share).

Note: I've excluded trading costs for simplicity purposes

If you sold all your shares, you'll bank a R10,000 profit (R60,000 – R50,000). However, you had to pay the full R50,000 to be exposed to those 1,000 shares.

When you trade a geared instrument like CFDs, you won't ever have to pay the full value of a share again.

A CFD is an unlisted over-the-counter financial derivative contract between two parties to exchange the price difference of the opening and closing price of the underlying asset.

Let's break that down into an easy-to-understand definition.

- A CFD (Contract For Difference) is an
- Unlisted (You don't trade through an exchange)
- Over The Counter (Via a private dealer or a market maker)
- Financial derivative contract (Value from the underlying market)
- Between two parties (The buyer and seller) to
- Exchange the
- Price difference of the opening and closing price of the
- Underlying asset (The market the CFD price is based on)

Going back to our earlier example. You see that *Jimbo's Group Ltd.* offers the function to trade CFDs.

The initial margin (deposit) requirement is 10% of the share's value. You'll pay R5.00 per CFD instead of R50, and you'll be exposed to the full value of the share.

To calculate the gearing (or leverage ratio) you'll divide what you'll be exposed to over the initial margin deposit.

Here's the gearing calculation on a per CFD basis:

$$\begin{aligned}
 \text{Gearing} &= (\text{Exposure per share} \div \text{Initial deposit per CFD}) \\
 &= (\text{R50 per share} \div \text{R5.00 per CFD}) \\
 &= 10 \text{ Times gearing}
 \end{aligned}$$

This means two things...

#1. For every one *Jimbo's Group Ltd* CFD you buy for R5.00 per CFD, you'll be exposed to 10 times more (the full value of the share).

#2. For every one cent the share rises or falls, you'll gain or lose 10 cents.

To be exposed to the full 1,000 shares of *Jimbo's Group Ltd*, you'll need to buy 1,000 CFDs. This will require a deposit of R5,000 (1,000 CFDs X R5.00 per CFD).

With a 10% margin deposit (R5,000), you'd have the exact same exposure as you'd have with a conventional R50,000 shares' investment.

Here is the calculation to work out the exposure of the trade.

$$\begin{aligned}
 \text{Overall trade exposure} &= (\text{Total initial margin} \times \text{Gearing}) \\
 &= (\text{R5,000} \times 10 \text{ Times}) \\
 &= \text{R50,000}
 \end{aligned}$$

With an initial deposit of R5,000 and with a gearing of 10 times, you'll be exposed to the full R50,000 worth of shares.

In three months' if the share price reaches R60, your new overall trade exposure will be R60,000 worth of shares (1,000 Shares X R60 Per share). If you sold all your CFDs, you'll bank a R10,000 gain (R60,000 – R50,000).

But remember, you only needed to deposited R5,000 into your trade and not the full R50,000. This is the beauty of trading geared derivative instruments.

If the trade went against you, you'd owe your provider money and not the other way around. This is the element of trading geared derivatives which multiplies not only your profits, but also your losses.



[DOWNLOAD AND WATCH LESSON 1 - FREE](#)

Advantages And Disadvantages Of Trading



Transparency is everything with trading.

The good as well as the bad.

Here at *MATI Trader*, we want to expose you to the realities of trading.

Let's start with the advantages and disadvantages.

Derivative Trading - Advantages

Advantage #1: Minimal costs

Whenever you trade using a derivative, you never actually own anything physical.

This means, you won't have to worry about paying high brokerage and other trading costs like:

- ✘ STT (Securities Transfer Tax)
- ✘ Stamp duty
- ✘ Settlement and clearing fees
- ✘ Investor Protection Levy
- ✘ VAT
- ✘ STRATE

Advantage #2:

Profit from up or down markets

You can buy low (go long) a market, and sell it at a higher price, for a profit. Or you can sell high (go short) a market, and buy it back at a lower price for a profit.

Advantage #3:

Get paid dividends

When you buy a derivative of the underlying share, which pays dividends, you'll be entitled to the full amount.

Advantage #4:

Instant access to world markets

Your broker will most likely offer you a large range of markets to trade on your one account. You'll be able to trade from local to international shares, commodities, currencies, indices to even crypto-currencies.

Derivative Trading - Disadvantages

Disadvantage #1:

Gearing – Magnified losses

Gearing is a double-edged sword. If the trade goes against you, you could wind up losing more money than what you deposited.

Disadvantage #2:

Commitment

Trading is an active business. You'll need to commit more time to your trades than you would with investing.

Disadvantage #3:

No shareholder privileges

With derivatives, you give up the benefit of owning a part of a company through shares. You won't be able to vote, attend AGMs or have any influence in the underlying companies.

The Only Price Chart You'll Need To Trade

The candlestick chart is one of the earliest known form of charting. It was developed by the Japanese in the 1600s to analyse the movement of the rice futures market. In 1989, Steve Nison then reintroduced Japanese candlestick charts in his book, *Japanese Candlestick Charting Techniques*. This popularised the candlestick charting method.

Today, candlesticks or candles are without a doubt the most popular chart type used by traders. They provide us with a lot more information, where they display the entire market activity (buying and selling prices) over a set period of time.


Each candle reveals four main prices namely:

- Open** (The first traded price for the time period)
- Close** (The final traded price for the time period)
- High** (The highest traded price for the time period)
- Low** (The lowest traded price for the time period)

With these four main prices, you'll be able to identify whether the bulls or the bears are dominating the market.


This information at a glance makes the chart easier to read as a trader. You'll use three main candles when you trade.

Login Home About Us FAQ Contact Us



TRADE FOR A LIVING WITH MATI

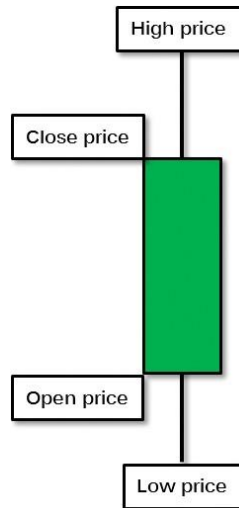
MATI Trader System | Articles | Videos | Free Tools | Testimonials



— ASKED —
— FAQS —

Find your question here or ask Timon at
Timon@TimonAndMATI.com

1: The up candle



The up candle is also known as a bullish candle. Let's start with the three parts that make up a candlestick:

#1: The body

The body is the rectangular box that gives the candle its thickness. You don't have to worry about the thickness of the candle, only the length is important to take note of. The body represents the difference between the open and the closing prices of the candle.

This will tell you that the bulls won (as the market traded higher at the close than at the open).

#2: The wick (shadow)

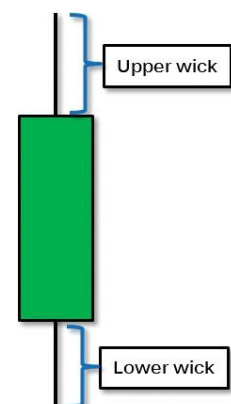
Just as an ordinary candle has a wick, so may you see a wick on a candlestick on a chart.

The wick consists of the part that does not include the body of the candlestick.

There are two types of wicks.

The upper wick of an up candle will show you the prices traded between the closing price and the high price of the candle.

The lower wick of an up candle will show you the vertical line, with the prices that traded between the open price and the low price of the up candle.



Note: A candle with no wick is known as a 'shaved candlestick'.

#3: The colour

To know where the open and the closing prices are on a candlestick chart, we use the colour of the candle. As we know the up candle is a bullish candle, the colour of the candlestick I chose is **GREEN**.

Now that you understand the anatomy of an up candle the next two candles will be a cinch.

2: The down candle

The down candle (or bearish candle), is the opposite of an up candle.

It's a candle where the bears won. This is where the sellers were able to bring down the price of the market from where the candlestick opened.

Here are the three components of a down candle.

#1: The body

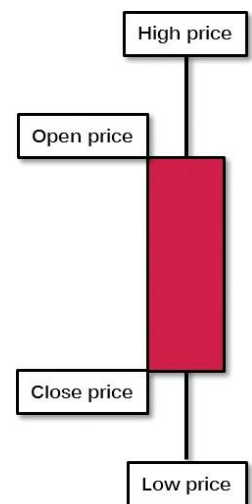
The closing price is below the open price.

#2: The wick

The prices with the wick are between the open price & the high price, and between the closing price & the low price of the candlestick

#3: The colour

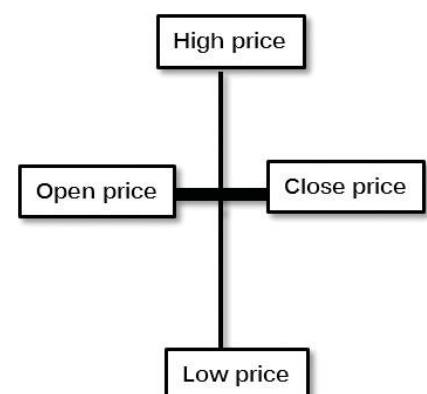
As we know the down candle is a bearish candle, the colour of the candlestick I chose is **RED**.



3: The doji candle

The doji candle resembles a flat cross with **two wicks**, **no body** and **no colour**, where neither the buyers nor the sellers won.

Whenever you see a doji candle, it could signify a major turning point for the next trend.



Motivation Will Not Make You Win



There is an over-estimated word that people use. I'm talking about MOTIVATION.

"I need motivation to keep to a healthy diet."

"I need motivation to go to gym six days a week."

"I need motivation to see my friends."

If I needed motivation to trade, I would have stopped trading over a decade ago. From today, I believe you should remove the word 'motivation' from your life and replace it with...

INTEGRATION

Integration is when an action becomes a habit without effort and without any force. You make it a part of your daily life where you don't need the motivation to do something.

To integrate something is to naturally enforce great discipline, passion and determination into your daily regime.

I bet you already integrate certain aspects into your life such as,

- ⦿ Getting dressed
- ⦿ Brushing your teeth
- ⦿ Cooking food

Just like you've integrated a few of the above aspects into your life, so too have I done with trading.

For well over a decade, I have the same morning trading routine where I:

- ✓ I make coffee.
- ✓ Open my trading and charting platform.
- ✓ Look at the main indices.
- ✓ Analyse different charts using the [MATI Trader System](#).
- ✓ Place my trade orders.
- ✓ Let the market do its thing.

That's it. It's what I do. I don't need the motivation or discipline from any friends, family and colleagues when I follow my morning routine.

It's Time To Begin Your Trading Journey

This guide is just your booster-kit, to help you start or to improve your trading.

We hope that *MATI Trader* will be a part of your ever-lasting financial future. Our goal is to help you to integrate the 4 trading pillars to your ever-lasting successful trading career.

If you have a trading question or you'd like to share your feedback, you can email me at Timon@TimonAndMATI.com or go to www.TimonAndMATI.com.

Trade well,



Timon Rossolimos
Founder, *MATI Trader*

PS: Join our community of over 4,400 members who've joined our [MATI Trader Facebook Group](#) for live lessons, trading stock & index alerts, insights and specials



ABOUT THE FOUNDER

Timon Rossolimos – professional trader, author, speaker and entrepreneur – brings you what he has had the honour of sharing to over 257,000 people since 2003, everything you need in one place to trade for a living.

OUR AIM

To empower, create and grow a life-time community of the most passionate and aspiring *MATI Traders*. This way we can all look for high probability trades to profit and live a lifestyle of financial-freedom from the *MATI Trader System* and other trading strategies.

WHY MATI?

MATI stands for *Momentum Automatic Trading Indicator*. You'll learn strategies and tactics that uses **MOMENTUM** to **AUTOMATE** breakout **TRADING** signals with just one **INDICATOR** – price action.

WHAT YOU NEED

You need to sign up with a broker and have a good internet connection. However, there is one trait you need to have to make this worthwhile of your time – **PASSION**. Without passion, we don't guarantee you'll be a successful trader. That's why Timon is looking for a small but dedicated community to be a part of this opportunity.

CONTACT US

If you have a trading question, suggestion or you'd like to share your feedback, you are more than welcome to contact Timon by emailing Timon@TimonAndMATI.com.

If you'd like to join the *MATI Trader System Seminar* to see how it works with real live trades and setups – send Timon an email with your:

NAME, NUMBER, LOCATION and with the words **"YES – I'll attend"** and he'll tell you when and where it will take place.